1	FLORIDA AGRICUL	TURAL CLASSIFIED USE REAL PROPERTY
2	APPRAISAL GUIDELINES	
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5	PIO RULE DEVELOPMENT WORKSHOP	
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7	DATE:	June 27, 2023
8		Julie 21, 2023
9	TIME:	11:00 a.m. EDT
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11	PLACE:	Marion County Public Library System Headquarters 2720 East Silver Springs Boulevard Meeting Room B Ocala, Florida 34470
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15	REPORTED BY:	CONSTANCE MILLER, RPR Stenographic Court Reporter Joy Hayes Court Reporting, LLC Notary Public State of Florida at Large
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1	APPEARANCES:		
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3			
4	Tyler Locke, Senior Appraiser		
5	Andrew Spicer, Appraiser Specialist		
6	Mark Bishop, Interdepartmental Program Administrator		
7	Mark Hamilton, General Counsel		
8	Michael Parramore, Field Services Process Manager		
9	Jenna Harper, Process Manager		
LO	Janice Forrester, Revenue Program Administrator		
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JUNE 27, 2023 1 11:00 a.m. 2 PROCEEDINGS 3 ***** 4 MS. FORRESTER: Good morning. My 5 name is Janice Forrester. I'm a revenue 6 program administrator with the property tax 7 oversight. I'll be the moderator for today's workshop. My role as moderator, is to preside 8 9 in a neutral fashion. Staff from the 10 department are here today to receive comments 11 on the proposed amendments. At this time, I 12 would like staff to introduce themselves. 13 MR. LOCKE: Tyler Locke, senior 14 appraiser. 15 MR. SPICER: Andrew Spicer, appraiser 16 specialist. MR. BISHOP: Mark Bishop 17 18 interdepartmental program administrator. 19 MR. HAMILTON: Mark Hamilton, general 20 counsel. 2.1 MR. PARRAMORE: Michael Parramore, 22 field services process manager. 23 MS. HARPER: Jenna Harper, process 24 manager. 25 MS. FORRESTER: Today is June 27th, JOY HAYES COURT REPORTING, LLC BUS (352) 726-4451 FAX (352) 726-9411

2023, and this is a public workshop scheduled in general conformity with the requirements of Chapter 120 Florida Statutes, as indicated by section 195.062(1) Florida Statutes. Although, these guidelines do not have the force and effect of rules and furtherance of enhancing public trust in a collaborative effort with interested parties, the department is holding this workshop to discuss the proposed amendments to the Florida Agricultural Classified Use Real Property Appraisal Guidelines, and the development of administrative updates to the reference included in Rule 12D-51.001 Florida Administrative Code.

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The department published a notice of this public workshop in the June 8th, 2023 addition of the Florida Administrative

Register, Volume 49, number 111, page 2,151. A workshop was held on February 31, 2023 in

Tallahassee. The department received comments and incorporated comments in the January 2023 version of the draft Florida Agricultural

Guidelines. The updated version is dated

June 2023. We've placed copies of the agenda,

proposed amendments to the draft rule and proposed amendments to the draft guidelines on the back counter.

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For those at the computer, the documents are available on Department Rules Web page at floridarevenue.com/rules. Select the property tax proposed rules button at the bottom of the page, then select rule 12D-51.001.

I'll now ask Mark Hamilton to provide a brief overview of the department's vision of the process for updating the guidelines presented at today's workshop.

MR. HAMILTON: Good morning.

Gathered before you today are part of the standard measures of value and authorized by Section 195.032 and 195.602 Florida Statutes.

Pursuant to Section 195.062 Florida Statutes, they must be adopted in general conformity with the rule making procedures set forth in Section 120.54 Florida Statutes. However, they do not have the force or effect of rules and do not establish the value of any property. They are to be used only to aid and assist property appraisers in their assessments of property, as

provided by Section 195.002 Florida Statutes.

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It has been some time since the guidelines before you today have been updated. As noted during our first workshop on these guidelines held on February 21, 2023 in Tallahassee, the department envisions a robust public process for updating the guidelines. This includes extensive opportunities for public input, which we've already started that process. The process will continue through today's workshop with the draft before you today.

We have not preselected the number of workshops we intend to hold for these guidelines. We envision having as many workshops as needed for the department to determine that no additional ones will assist us in the updating process. Additionally, the department does intend to seek approval through the governor cabinet to hold a public hearing in furtherance of the updating process for these guidelines. We'll try to answer any questions you may have but may not have all the answers today. We will endeavor to follow up as needed after today to address any issues or

areas appropriate for these guidelines. We want to make sure we consider all issues that may be raised today, or as part of any written comments you may wish to submit as part of this process. We want to hear from you.

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With that, I will now ask Jenna

Harper to explain the process that we will use

for taking comments on each item.

MS. HARPER: Thank you. There are three options for us to take comments on the items listed on the agenda.

One, if you were attending this workshop using the option telephone with audio pin and you have a question or comment, please send an email to dorpto@floridarevenue.com to let me know you wish to speak. We will address you by name and unmute your phone when it is your turn to speak.

Two, if you are using the option telephone with no audio pin, you must email your question or comment directly to dorpto@floridarevenue.com. Please use the subject line, June 27th Workshop. For the comment, add your name and whom you represent in your email. We will read your comment out

loud and the court reporter will enter it in the record.

2.1

Three, if you are attending this workshop using your computer, raise your hand using the icon on the grab tab, left of your control panel, and we will address you when it's your turn to speak. Please state your name and whom you represent and the court reporter will enter it into the record along with your question or comment. If you experience difficulty please use the quick chat option to send me a message.

And as a remainder for those in the room, please mute or turn off any cell phone ringers or other noise-making devices, thank you.

MS. FORRESTER: We'll take comments at each agenda item for anyone present or from the webinars or phone attendees. For anyone present, please step up to the podium when you want to speak upon an agenda item. For anyone using a computer, raise your hand electronically, please tell us your name and whom you represent. We ask that you limit comments to each topical agenda item currently

open for discussion and the drafts published and provided online for the workshop. Please hold all general comments until after we've discussed the agenda items. I will now present the draft guidelines and rule. I will summarize the -- yes, we have a question? There is no microphone but this Owl will be able to --MS. ANDERSON: There's nothing here?

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MS. ANDERSON: There's nothing here?

MS. HARPER: No, ma'am, there's no

microphone. This microphone will pick up and

transmit everywhere, so it can hear you from

where you're located. Mrs. Anderson, on the

table right here. It's in that machine, ma'am.

It picks us up no matter where we are.

MS. ANDERSON: It may pick you up, but it doesn't really reach the back of the room particularly when they're blocked by the podium.

But anyway, I sent questions -- my
name is Sheila Anderson. I reside in Marion
County. I am here representing myself today.
I sent questions and comments to the Department
of Revenue previously and was told there would

be answers today here. I have copy with me of those questions and so far I'm not aware that I've received anybody's attempt to answer those questions or respond to those comments.

In addition, there were comments submitted by somebody in Miami with a property appraiser's office and one of the attorneys who likes to litigate property tax matters. I have comments in response to their comments, whenever you're ready for that.

And then I also have comments beginning with page six of the draft. So how do you want to address?

MS. FORRESTER: Our plan was to go by section through the guidelines, beginning with Section One. Is page six part of Section One?

If you'll let me read the script and then you can make your comment on Section One or page six.

MS. ANDERSON: Page six 1.3.

MS. HARPER: Once Janice reads the script to open up Section One, then comments pertaining to Section One would be applicable.

MS. FORRESTER: Section One, titled introduction. This is a new section, which

covers the legal basis for these guidelines. 1 2 Provides a description and purpose, the 3 limitation/unintended use of these guidelines, 4 as well as information about other sources of 5 appraisal guidance. Amendments made since the 6 January 2023 version include adding language 7 regarding classified real property as a agricultural land, as well as removing 8 9 references to specific resources. 10 Are there any comments on the 11 proposed new Section One? 12 MS. ANDERSON: Page six, 1.3. 13 page are you on on Section One? 14 MS. FORRESTER: I'm looking at the 15 clean version of the guidelines dated 16 June 2023. 17 MS. ANDERSON: Yeah, but what page? 18 MS. FORRESTER: You said page six? 19 MS. ANDERSON: Okay. So 1.3. 20 MS. FORRESTER: Okay. 2.1 MS. ANDERSON: Okay. It says, "The 22 purpose of these guidelines." I would like to 23 proposed you insert "Constitutional principals 24 of uniformity of the effective tax rate and 25 that to implement the fiduciary obligations

1	inherent in the public trust". You're talking
2	about the clarifications as to the purposes of
3	the guidelines. The guidelines should comport
4	with the Constitutional principals and the
5	statutes that would implement the
6	Constitutional principals, Mr. Hamilton.
7	Otherwise, what is the purpose of having
8	taxation and the limits on that? Okay? So I
9	will give you to pass down.
10	MR. HAMILTON: Thank you for your
11	comment.
12	MS. ANDERSON: So, again I propose
13	inserting the sentence or the phrase
14	"Constitutional principals of uniformity of the
15	"effective tax rate" and to implement fiduciary
16	obligations inherent in "the public trust".
17	MR. HAMILTON: Thank you for your
18	comment.
19	Do you have additional comments?
20	MS. ANDERSON: I don't know if
21	anybody else is going to speak on this.
22	MR. HAMILTON: Do you have any other
23	comments on that section, Ms. Anderson?
24	MS. ANDERSON: I'm sorry?
25	MR. HAMILTON: Do you have any other
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comments on that section?

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MS. ANDERSON: Not on Section 1.3, but on page seven, I have comments.

MS. FORRESTER: Yeah, any part of Section One.

MS. ANDERSON: All right. So, you have a sentence that includes the term "another feature of Florida property's tax system". I propose striking "feature" and inserting instead "another Constitutional requirement of Florida's property tax system".

It also says, "a thorough and independent knowledge of Florida law and professionally accepted appraisal practices and appropriate appraisal methodologies is necessary". In that sentence, I would insert "a thorough and independent knowledge of Florida ad valorem tax law and professionally accepted appraisal practices, et cetera".

Next sentence says, Property
appraisers accepted may use other
professionally accepted sources of appraisal
guidance, and goes on from there. I would
insert, "Property appraisers, value adjustment
boards and value adjustment boards special

magistrates may use other professionally accepted sources and appraisals guidance".

Since, the value is required to follow the same standards as property appraisers, it would be good to clarify for them that there is some consistency between the requirements of property appraisers and the value adjustment boards.

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In addition, that section continues on, "accepted sources of appraisal guidance such as the uniform standards of professional appraisal practice published by the appraisal foundation, but only to the extent that those other sources do not conflict with Florida law." I would insert, "do not conflict with current Florida law governing ad valorem taxation.

And then, I would further suggest that everywhere the term Florida law is used, change that to Florida ad valorem tax law. And the reason is that, for example, the definitions in Chapter 192 are not always the same as in other chapters; Chapter 475 has a different definition of real property than Chapter 192. And so, you want to make sure

that Chapter 192 is the law that's being followed, for those people who have appraisal licenses but don't have familiarity with the requirements in Chapter 192. They will be instinctively following 475, which is the wrong language and the wrong estate.

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You're looking at me with a question.

Okay. What we're talking about, what all of the statutes that apply seem to be trying to accomplish is, fee simple evaluation, unencumbered fee simple. In Section 15.5 of the real property guidelines is very clear.

It's also clear in, I think it's either the first paragraph of either Section Four or Section Five of the real property guidelines where the different types of properties should be identified, and anything that's not real property per 192 definition should be removed from the assessment.

So, if you are not following

Chapter 192's definition of real property,

you're already not in compliance with this.

So, the terminology I'm suggesting to add

everywhere that Florida law is stated in this

document, should be governing ad valorem

1	taxation to make it very clear that there is a
2	distinction in more than one place actually in
3	the statute than in people who are licensed
4	professionally.
5	MR. HAMILTON: Any other comments on
6	Section One, Ms. Anderson?
7	MS. ANDERSON: I didn't follow
8	the the next comments are page eleven on
9	my notes.
10	MR. HAMILTON: I believe that's
11	section two, so.
12	MS. HARPER: And we have a hand
13	raised that I need to acknowledge on the
14	webinar to see if they have a comment on
15	Section One, so hold on one moment.
16	All right. Mr. Mandler, Jeffrey
17	Mandler.
18	MR. MANDLER: Good morning. Can you
19	hear me?
20	MS. HARPER: Yes.
21	MR. MANDLER: Fantastic. I'm sorry,
22	I had my hand raised and unraised. I was
23	confused which was down. Please accept my
24	apology.
25	My name is Jeffrey Mandler and I'm an
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attorney in South Florida. My partner, Julie Schwartz, is also attending this webinar and may join in. Unfortunately, she came down with COVID over the weekend, so her speaking ability's a little bit limited and I'm going to try to take over for some of her comments she would make, although she will try to join in, throat permitting and health permitting.

So, my first question is this. Is the person who drafted the rules present today,

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So, my first question is this. Is the person who drafted the rules present today, and would you please identify that person for me?

MR. HAMILTON: Department staff contributed to the drafts that are before you today. There are multiple people within the property tax oversight program and Office of General Counsel that assisted with that process, including the personnel that have already identified themselves for purposes of this workshop.

MR. MANDLER: So, then under Chapter 120, the people responsible for drafting this are here today to respond to our questions?

MR. HAMILTON: The people that can address questions are here today. These are

1	guidelines that are put forth by the Department	
2	of Revenue. They're the Department of	
3	Revenue's guidelines that are proposed.	
4	MR. MANDLER: So, there was no major	
5	presenter who drafted this? Was there one	
6	person who is responsible for this project?	
7	MR. HAMILTON: The Department of	
8	Revenue is responsible for this project and the	
9	people that are here today are prepared to	
10	answer questions that you might have on these.	
11	MR. MANDLER: That wasn't my	
12	question. I asked if there was one person who	
13	look the lead who was responsible for drafting	
14	it and is that person here today?	
15	MR. HAMILTON: It is a group project	
16	by department staff.	
17	MR. MANDLER: So, can I ask who I'm	
18	addressing? I'm sorry to give the back and	
19	forth	
20	MR. HAMILTON: It's Mark Hamilton,	
21	general counsel.	
22	MR. MANDLER: Mr. Hamilton?	
23	MR. HAMILTON: Yes.	
24	MR. MANDLER: Good morning,	
25	Mr. Hamilton.	
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1 MR. HAMILTON: Good morning. 2 MR. MANDLER: You and I have met 3 before. So, Mr. Hamilton, is it your position 4 that there was no chief writer of this? 5 6 that the legal position the DOR, this was 7 written by multiple parties? 8 MR. HAMILTON: It is written by 9 department staff that are working together that 10 are also taking into account comments received 11 as part of the prior workshop, this workshop 12 and any other comments that might be received 13 and continuing drafting the product that will 14 be presented and put forth by the Department of 15 Revenue to the governor and cabinet. 16 MR. MANDLER: Sir, I hear your answer 17 but I don't hear an answer. It's a simple yes 18 or no. Was there no one who had the lead to 19 draft this draft that we're seeing today --MR. HAMILTON: And I've answered that 20 2.1 question multiple times. 22 MR. MANDLER: Are you saying, sir, 23 that there was no one assigned to head the 24 project? 25 The Department of MR. HAMILTON:

Revenue -- again, department staff has been working continually on this project. So, that is the answer and it's the product of the Department of Revenue --

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MR. MANDLER: Okay I run an office, we have many attorneys and stuff. I've never seen a project where there's not one person in charge, but be that as it may.

So, the people here then will be able to respond to specific questions we have as to the drafting and as to the how and why things were inserted?

MR. HAMILTON: We will be able to answer and respond to questions that are raised. And if we don't have the answer today, we will go back and we will do follow-up research and we will provide those responses accordingly.

MR. MANDLER: Great. If that's the case, then I'd also like to just do this right now. I'm requesting formally that at the conclusion of this seminar and I apologize, I was a little late getting in that you provide a transcript and allow us 30 days to respond once we are able to read the transcript.

1 MR. HAMILTON: We have a court 2 reporter here today and that will be posted on 3 the department's website as quickly as it is available. And similar to the last workshop, 4 5 we do provide additional time for comments post 6 that. 7 MR. MANDLER: Thank you very much, I 8 appreciate that. 9 We have comments on 1.2. Okay. 10 Would you like me to go now or are there other 11 people who want to speak? 12 MR. HAMILTON: Go ahead for right 13 now, if you would please and provide us any 14 comments you have for Section One. Thank you. 15 MR. MANDLER: First of all, Mr. Hamilton, thank you and are you going to be 16 17 the lead responser on the position, or the 18 DOR's position? 19 MR. HAMILTON: I'm sorry, could you 20 repeat that question? 2.1 MR. MANDLER: Are you gonna respond 22 to the questions? Are you going to be the 23 person responding to the questions? It seems 24 like a back and forth with you and me, I don't 25 hear any other participants.

1 MR. HAMILTON: Well, --2 MR. MANDLER: Are you going to be 3 responding on behalf the other members who are 4 present today? MR. HAMILTON: Well, that's actually 5 6 depending upon the question. We have, 7 obviously, a lot of team members here that are 8 more qualified on subject matters, and if we 9 get to a subject matter question then they will 10 be able to respond appropriately. 11 MR. MANDLER: Thank you, sir, 12 appreciate that. 13 Now I'm prepared to start going into 14 these documents. I'd like to know if in 15 particular, sir, who drafted a particular line, 16 but I'm going to go deal with -- and I'm sorry, it's very hard to hear Ms. Anderson when she 17 18 speaks. Are we working off of the red-line 19 version. Do you want me to state page numbers 20 or --21 MR. HAMILTON: Go by section numbers. 22 MR. MANDLER: Okay. My first comment 23 comes on 1.2. And the line that says, 24 "Property appraisers have considerable latitude 25 for applying these guidelines." I'd like to

know what the legal source of that is and who drafted it, and I'm curious as to what the basis of that statement is.

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MR. HAMILTON: Well, the basis of that particular statute would be the fact that these are guidelines, they are not rules. And that is by statute, as I identified in my opening statement, previously.

MR. MANDLER: Yes, sir. But we are governed by law and we do have certain statutes that certainly apply, and I think this is actually contradictory to existing law. This line was not in the old draft. And I apologize, sir, the January meeting we were — our was office was unable to attend, I was unable to make the comments then. But I do not find any legal basis for this and I find that this actually contradicts existing law, which is the amendments and the standard measures of value, which were drafted previously.

It's my belief, and if you want, I'll cite the law back and forth, but I'm asking for your legal authority. Rule making allows you, the DOR, to create rules for the property appraisers. These are primarily relied on by

the property appraiser. It's your job to create these guidelines and the guidelines are not to be substantially deviated. Only accepted appraisal practices would allow them to be deviated and to say that they have wide discretion, to me, guts this entire document that you've done. There is not wide discretion, there is limited discretion of property appraisers to deviate from these rules. The limited would be in accordance with accepted appraisal practices and the other standards that we have.

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To then allow them to say that they have latitude to apply it, more or less gets rid of all of the hard work the Department of Revenue has done. They have limited, and those limited things that they're allowed to do, will be set forth by the judges and the courts of this state; not by the Department of Revenue and certainly by not by the property appraisers being able to say, well, it's my appraisal judgment that I'm ignoring the five-year average that you talked about here, or I'm ignoring the income approach. That is not our understanding of the law, that is not our

understanding of this procedure and that is not our understanding of the statutes that currently apply, and that line should come out.

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I don't think you need a specific line, Mr. Hamilton, for that, but I'm still looking for where you say that you have -- you know, we're getting into the purpose of the guidelines and I have many comments on 1.3, still dealing with this particular rule here. The role of DOR is to provide these rules, excuse me, guidelines and then they have an obligation to follow them and they may deviate in certain circumstances, but that will be for a judge to decide, not for the property appraiser to decide, and you're giving them the absolute right to ignore every rule in this document when you add a line like that.

So that's why I'm back to my question. What is your legal authority? Is it your belief, sir, that your legal authority is that these are guidelines and that because they're guidelines, is there a case that you're referring to? I don't know anywhere that I've seen that says they have wide latitude.

MR. HAMILTON: Well, as I've already

indicated multiple times already, these are
guidelines, they're by-statute guidelines, they
provide aid and assistance to the property

appraisers. They do not have the force and effect of rules and that's by statute, which is

law.

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So, that's the answer to the question. If you have any additional comments on Section One, we would like to hear them.

MR. MANDLER: I'm sorry, sir, but that's not an answer to the question. answer to the question is, why are you saying they have wide latitude to deviate from the quidelines, that's not a decision for the DOR to make. The DOR sets the guidelines and then it's the court's decision to determine whether the deviation is proper or not. For you to give outright, absolute right at the beginning the first line that you don't have to follow these guidelines, why should we bother writing the guidelines. The whole purpose of DOR is you're tasked by statute with creating quidelines. So, if you're tasked by the legislature, Mr. Hamilton, to create guidelines, we believe the Department of

Revenue must fulfill those. To then right away tell them they don't have to follow our guidelines, that's bad. If that's the law, the law's the law. You don't need to restate the law. In fact, if you would want to state it, it would go into 1.3 or 1.4, because I think that's again, a misstatement of law.

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And again, who drafted it? There's no -- there's nothing that I have seen that have considerable latitude. How do you address, Mr. Hamilton, and I don't want this to be one way, because you have other people there, the requirements of the law that they have to follow accepted appraisal practices. This would technically obviate, make that law irrelevant.

And again, all I would have to do is taking deposition is, we have latitude, I don't have to apply any of these things, this is nothing that we need to rely on, we don't even need to think about it. That's not our understanding, that's not the way it works in court and that's not the way it works in pact. The property appraisers need to rely on the Department of Revenue for guidance. Yes, they

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documents. They may deviate it with using one index or another, they may deviate it by using income approach or cost approach. There are many ways they can follow it and not follow it. But to have a statement that they do not, and have great latitude, that's an inconsistent statement of the law. And it is just an ability for a property appraiser to say, and the court, sir, because you're your then writing for the court, don't listen to this or they don't have to do that. That is not the scheme. Why bother writing this?

can deviate it as you set forth in these

So, that's your very first statement. That's a big comment. And to me, it should be the opposite. This should be that DOR is tasked by statute with creating these guidelines. And I'd like a response in writing on this particular topic, if you could identify who put it in and the basis for that. If you think it's because of the issue of what the guidelines are not intended for, it might be able to go in there, sir, but we have major issues with that too. And so, it's this new drafting that we think deviates from the

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historical role of DOR, which is to provide guidance and a way for property appraisers to do things and not allow them to do, you know, how 67 counties and 67 different approaches.

We're trying to create uniformity here, there should be some reliance on it. No one's saying that, you know, you have to dot every I and cross every T. We know what the law says, but to take away your rights right away is a major faux pas at this time.

MR. HAMILTON: Thank you for your comments. Do you have any additional comments on Section One, Mr. Mandler?

Mr. Mandler, any additional comments on Section One?

MR. MANDLER: I do. I didn't know if you wanted me to keep going on and on because there are a lot.

My next question is under 1.4, and
I'm in the very first section of 1.4. I am not
sure why you added the line that starts with,
In accordance with 195. Why are you telling
the courts and everyone else what their rights
are? I don't think that line belongs in here
at all. It should end after the word

requirements. This is, again to me, sir, I'd like to know, first, if I could, who drafted this section. If you could tell me if anyone in the room was involved in this, I would appreciate discussing it with them.

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MR. HAMILTON: The purpose of that was just identify the statutory reflection for those guidelines, but we appreciate your comment and we'll take it under consideration.

MR. MANDLER: Again, sir, 195.062, because I read it again last night, that's a misrepresentation of what it says. says is they shall be adopted in conformity with the rule-making process, but that's where I have the force of rule. Now, that is really kind of a broad statement again, because that's a broad statement in that the courts know how to handle this and I can give you three or four court cases where the courts have relied upon your guidelines, whether they're here or real property or personal property, I think in the Darden case, for example, which was most Where courts do rely on it and the property appraisers themselves rely on the guidelines. So, for you to say that you're not

relying on the guidelines and not the basis for 1 2 the rights, again, I think it's an 3 overstatement, I think it's a mischaracterization much 062, not an accurate 4 5 representation. Courts do look at this stuff, 6 as do property appraisers. And so that is, 7 again, the statute speaks for itself. You're not here to interpret 195.062 and let the 8 9 courts interpret it. So, that needs to be 10 deleted. And again, I don't understand why 11 you would want to back off from whatever it 12 says. The limitations imposed by 195 will be 13 interpreted by a court, it's not for the DOR to 14 try to rewrite what that is in this section. 15 MR. HAMILTON: Thank you for your

MR. HAMILTON: Thank you for your comment. What else do you have for Section One?

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MR. MANDLER: Okay. Now, I'm on the same Section 1.4. And this seems to be added from the -- from between the January and this June draft, and I was curious who made the comment and why it was added in. "Property appraisers may use other professionally accepted sort of appraisal guidance".

Why was that added in?

appraisers sharr ase

MS. HARPER: This was in response to a comment that was received from the public after the February workshop. We left the comment period open and received comments from the public and we took those under advisement and sat and looked at them and we adjusted accordingly.

MR. MANDLER: Do you believe that USPAP does not apply?

MS. HARPER: The line says, property appraisers may use other professionals. You've made it subjective, number one. And number two, I think that's totally an inaccurate statement again. They must accept an appraisal practice and to use the word may before USPAP is more or less, again, gutting the whole purpose of the nemis (ph.) that we had a few years ago, which is that you must comply with, not may use other -- they must comply with accepted appraisal values.

"may" is an effort, again, to gut the requirement of accepted appraisal practice.

And it should be a mass, a shall -- property appraisers shall use USPAP. And if you don't

I'm

feel strongly on it, you certainly would just 1 2 say the property appraisers must use 3 professionally accepted sources of appraisal guidance; not may use, they have to by law 4 5 follow accepted appraisal practices. It's not 6 discretionary. 7 Thank you for your MR. HAMILTON: 8 comments on 1.4. 9 Did you have anything else on Section 10 One? 11 Yes, sir. I'm ready to MR. MANDLER: 12 go on to the next one. Is there anyone else 13 wanted to speak first. I don't want to 14 dominate the first section. 15 MR. HAMILTON: Let's go ahead and 16 have you complete Section One with your comments and then we'll move forward and we'll 17 18 go back to Ms. Anderson, okay? 19 MR. MANDLER: 1.5, would you tell me 20 why you eliminated reference to 2010 IAAO? 2.1 in 1.5., it says, Users should refer to this 22 document in conjunction with applicable 23 professional practices and standards. And then 24 you've eliminated the IAAO, and I was curious

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as to why. That's still in place and still --

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I don't know if 2010 is the right year, but I 1 2 certainly know it's been around, and why was it 3 taken out. 4 MS. HARPER: It was taken out because 5 it was a specific cite source that could 6 change. And rather than citing something that 7 we would have to open up the rule that would 8 continue to change, these additions may be --9 we obviously encourage applicable sources of 10 professional practice and standards, but the 11 specificity of these two documents are not the 12 complete, the complete library of information 13 out there they should comply with, and these 14 are specific sources that will change. 15 MR. MANDLER: I'm not sure, ma'am, 16 that I agree with that statement. 17 Was that Ms. Harper who spoke? 18 MS. HARPER: Yes, sir, this is 19 Ms. Harper. 20 MR. MANDLER: Ms. Harper, I'm sorry 2.1 we don't have to this on a screen so I 22 apologize, I'm not familiar with everyone's 23 voice. 24 That's okay. MS. HARPER: 25 THE WITNESS: The IAAO will always be JOY HAYES COURT REPORTING, LLC

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in existence, as long as there is a property tax. It seems to me that they prevent -present, excuse me, good, professional practice and standard that again by eliminating it, it feels like you're eliminating the requirement to comply with the ethical standards and professional standards of the IAAO. And we believe that that is -- it's like saying that we're going to get rid of the Appraisal Institute and there's always going to be something that controls the behavior for ethical and practice standards. We think the IAAO is a good standard. It's a standard of property appraisers so it's one of the issues that I had there.

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I just had one more general comment before I leave Section One. This is a first time this has been drafted in 40 years, and there's been some strong changes that have been made to the law in those 40 years. And the reader of this is going to be two people; primarily number one, young property appraisers who are coming up in the ranks and need to learn. And number two, is older property appraisers who may need to catch up on some of

the changes that the DOR is recommending here.

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Why don't you talk about more explicitly that they have an obligation to comply with appraisal reporting and development like the statute of 194.301 in here and make it more specific that they follow that area of the law?

MR. HAMILTON: We appreciate your input and comments and we'll take that into consideration, as well. Okay?

Ms. Anderson, I believe you had some additional comments on Section One?

MS. ANDERSON: Yes. First, I'd like to express complete agreement with Mr. Mandler and everything he had to say. Particularly, about the opening comments and the guidelines, that they are not a rule. The late Ben Fitch was very explicit when he said they are the law. If you are going through this exercise and spending publicly sources and enormous amount of time to do something that has no value, then there is a question about whether or not this exercise has any relevance to the reason for having property tax oversight. So I agree with Mr. Mandler.

2.1

On page Eleven D, as in David, there's a sentence that reads, In years in which proper application for agricultural assessment has not been made, the land shall be assessed under the provisions of Section 193.011. I propose adding "as fees simple as defined in Chapter 192, definition of real property".

MR. HAMILTON: Ms. Anderson, that's going into Section Two, which we haven't gone into yet.

MS. ANDERSON: Well, Mr. Mandler was talking about a sentence that comes afterwards that says, after estimating the value pursuant to the three approaches to value -- he went into that, so I'm following up. Okay? You can figure it out when you get the transcript, okay?

Paragraph says, Property appraiser
may use the sales comparison, income, and cost
approaches in estimating the value of
agricultural lands in Florida for all ad
valorem tax purposes. I suggest inserting,
"pursuant to 193.011".

Further down, like where it says, The

property appraisers has discretion, et cetera, 1 2 you need to add "after estimating the logical 3 value pursuant to the three approaches to value. Whichever approach is not used but 4 5 selected, care must be exercised to ensure 6 value conclusions do not exceed insert fees 7 simple market values". Okay. To be consistent. 8 9 MS. HARPER: Real quick Ms. Anderson before you continue on with Section 2, if we 10 could go ahead and read into the record our 11 script for Section Two, so we can officially 12 open Section Two for comments. 13 14 MS. ANDERSON: Just for the record, I 15 have one more comment on Section Two. 16 MS. HARPER: On Section 2? 17 MS. ANDERSON: Page 15 section --18 MS. HARPER: Yeah, it would be that 19 Section. So just one moment and let Janice 20 read that into the record. MS. ANDERSON: I don't know if 21 22 anybody else is going to speak, but if so, I'll 23 give up the microphone and if not, I'll just 24 stay here. 25 MS. HARPER: We haven't quite

finished up Section One yet. We want to go
ahead and read into the record for Section Two.
But before we do, can we pause and see does
anybody else in the room have comment on
Section One while it is open?

I don't see any other hands raised online, so let Janice go ahead and open us up into Section Two real quick.

MS. FORRESTER: Section Two, titled general provisions. This is old Section One.

Amendments include the addition of applicable classification and valuation statutes, updates to references and sources and the addition of subsections regarding property inspection, quality assurance and assessment challenges.

Amendments made since the January 2023 version include editing language for clarity.

Are there any comments on the proposed changes to Section Two?

MR. HAMILTON: We've considered

Ms. Anderson's comments already; they're on the record. Ms. Anderson did you have other comments for Section Two? You were going to go into some additional ones.

MS. ANDERSON: You want me to speak

now? Is that what you're saying?

MR. HAMILTON: Yes, ma'am.

MS. ANDERSON: Okay. Page 15, 2.3 and 2.4, say "Property inspection Section 193.023(2) requires property appraiser to inspect real property every five years". I would add to that, prior to and insert the date of submission of the current ad valorem tax roll. And on the next page, 15, I would suggest inserting, compliance with 194.301(5) with respect to the litany of superseded cases, which should be followed by the value adjustment boards and special magistrates.

In addition, just a question. What is the -- what are the standards for compliance with the laws and with the rules in 194.301 refers to compliance with the eight criterion 193.011, if applicable. How is the use criteria ascertained and verified? Is there a similar checklist? 193.011 is basically a list, which includes variations on the law and methodology. Is there such a checklist or standards of compliance to be applied to agricultural uses? That would be very useful for everybody to think about and development if

it can be inserted in the rule, so that it is in one place and easy for everyone to find.

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Okay. In addition, throughout the draft, there are mentions of improved property for assessment purposes where something is agricultural for the majority of its use, but there are areas that may be not suitable for ag. So, wherever improved property is mentioned for assessment purposes, the term of art fee simple should be inserted to be consistent with the laws and the guidelines for real property.

Also, on page seven in 1.5 refers to professional practice and standards to be consistent, the term appraisal should be inserted so the language reads professional appraisal practice and standards. You have a term of art, it should be the same in every place. And I don't know on page eight what section it is, but 1.6 was deleted but there was no explanation as to why, so, and I am asking.

And I would like to finish my comments for the record, and then I'll just sit down and leave it to everybody else. You had

two submissions from the first draft. One was from Miami that talks about the legislative change did not overturn or supercede the actual holding when it comes to presenting proof that it excludes any or every hypothesis of a legal assessment.

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First, I object to anybody on public payroll making laws, whether or not it's a rule. I was under the impression the people are the ones who had the rights in our system of government to express their need for law.

Mr. Hamilton, whether or not you are related to the founder Hamilton, my husband was a Mayflower baby and using the Mayflower Compact as guidance, okay, everyone has the same laws to follow and the people are making the laws in this country. Private citizen is the definition of people in that contest and I am not happy that an employee on public payroll thinks it's appropriate to insert an interpretation of case law that goes back a very long, long time before your time, and even before my time. I would like interpretations to come from objective and independent sources. And unfortunately, the best independent and

objective source in your department,

Mr. Keller, is not here to answer whether or
not that suggestion is appropriate.

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In addition, the other submission talks about removing references to USPAP. The thing about USPAP that's beneficial to the State and to the department, I would think, would be the fact that USPAP says where professional appraisal practice, which is the language in 194.301, and the law conflict, the law prevails. Why would anybody representing a property appraiser want to suggest removing something that says the law is the standard?

So, I -- real questions about whether or not removal of the reference to USPAP serves any purpose. And again, the property appraisers are not "the people". They're more or less ministerial position holders with very limited discretion and their opinions are not independent or objective and the idea that they just can do anything they want to without any guidance or restrictions or standards of compliance with conduct, is a contradiction to what this country is based on and it's very personally offensive to me that anybody on the

public payroll would make such a
recommendation. There is nothing about
complying with the law that should be removed
from any document in this process or any other.
The Department of Revenue is supposed to be
working for of the people of the state. Public
trust is a fiduciary obligation and these
recommendations do not seem, in my personal
opinion, to comply with that standard. So, I
have the questions I asked originally that
still have not been answered, so let me just
put them in the record and you can deal with
them as you want to.

2.1

Uncleared lots and residential subdivisions are those agriculturally exempt for timber. Does anybody have an answer or want to nod their head yes or no, because I've heard that I think in Polk County and possibly here, that people have been applying for ag exemptions for properties that are still wooded, but are plotted and subdivided into residential parcels.

In addition, the same question I asked was, would a commercial venture; farming fish on land, qualify for an agricultural

exemption and if so, where is that in the statute and the rules? I'm just curious. I'm aware that it's going on in Florida, I'm also aware it's going on elsewhere in the country and it is farming, but it is not in the land, it's on top of the land and it's fish. Get rid of mercury, that's one way.

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So everybody sitting there and looking at me blankly, so I would expect,
Mr. Hamilton, you have any influence in the Department of Revenue, somebody needs to get back to me with that.

And that's all I have. I'm going to give my notes to the stenographer.

MR. HAMILTON: Thank you for your comments. And as we go through each section, we can address those accordingly.

MS. HARPER: We have two other individuals individuals on -- we have two other individuals that have raised their hands to comment on Section Two, so I'll go ahead and address them now.

The first one was Stanley Beck. So, Mr. Beck, you can go ahead and we'll let you speak to us. I believe you are self-muted at

1 this point because I have unmuted you, 2 Mr. Beck. 3 Mr. Beck, are you able to unmute 4 yourself? 5 Okay. I have another individual, and 6 that is Julie Schwartz. Ms. Schwartz can you 7 hear us? MS. SCHWARTZ: The audio did go out 8 for a few minutes. I don't know if that's what 9 10 happened to Mr. Beck, as well. 11 MS. HARPER: It might have, I 12 apologize. We lost connection, it came right 13 back on, so I do apologize for that. I saw it 14 go down, but we are back. 15 Do you have comments on Section Two? 16 MS. SCHWARTZ: Thank you. Yes, I have comments on Section Two. 17 18 So, to start -- I have a number of 19 comments, but starting with 2.1. I wanted to 20 just comment, the guidelines are divided, it 2.1 says, into four major agricultural land uses; 22 the timberland, pasture land, citrus and crop 23 land. And I did just want to ask why it 24 specifically, your term citrus as opposed to 25 groves generally, and then also it seems like

some other major agricultural uses are left out. And I know there's a reference to using, you know, applying the same principals to the other uses, but for example, nursery land. There's quite a bit of nurseries within the State of Florida and so it seemed like perhaps those should be addressed specifically.

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And then also, there are new emerging agricultural uses that it might be good to address, as well, such as vertical farming operation. We have some of those in South Florida and there are some issues that come along with valuation of those, and so that would be something that would be good to address in these guidelines. I don't know if anyone has a comment or response as to why it was divided into just these four, and if it could be brought in, was there any consideration of how to divide this up or why it was done this way?

MR. BISHOP: Those are the predominant uses in the State and those are the ones we addressed. What typical is what we're supposed to be looking at in the counties, and those are predominantly the most typical ones

in each county or, you know, representation of the counties.

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MS. SCHWARTZ: Okay. Well, if you would take into consideration perhaps, you know, adding nursery and maybe expanding citrus so that it doesn't just apply to citrus but groves generally, you know, in South Florida. We have a lot of other types of groves, as well.

Okay. So, then I have a comment on -- also, in, let's see, it's now still part of 2.1, but further down where it begins talking about agritourism, that it's a rapidly expanding industry in South Florida. I think that it would be important to add a note that agritourism is specifically encouraged by the legislature. As it noted here, a couple of statutes that have recently been amended regarding agritourism are addressed in the guidelines, but 570.85, and in some of the others as well, the legislature goes out of its way to state that it's the intent of the legislature to promote agritourism as a way to support bona fide ag production by providing an income stream, and also by educating the

general public about the industry.

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And the statutes say that the conduct of agritourism, in connection with the bona fide farming operation, should not, should not jeopardize the agricultural classification of a property. So, I think it's important to add a note or some, you know, just include some of that statutory language, so that everybody's aware that this really is something that is encouraged by the legislature.

Also, further down in that paragraph that starts with agritourism, it says that Section 570.85 Florida Statute allows agritourism operators to maintain agricultural classification for ad valorem tax purposes under 193.461. And then the rest of the sentence, I think, should be stricken. It says, so long as the agritourism activity relates directly to agricultural production. That sentence is not in the statutes and I would be interested to hear any discussion as to why that was included, but I think that that's something that's not in the statutes and isn't really correct. So it shouldn't be broadened and add another restriction here that

doesn't exist in the statute.

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The definition of agritourism is in 570.86, and it's much broader than that. not just activities that relate directly to the agricultural production. In fact, it's defined as any agricultural-related activity that's consistent with a bona fide farm, livestock operation or ranch or in a working forest that allows members of the general public for recreational, entertainment or educational purposes to view and enjoy activities including farming, ranching, historical, cultural, civics, ceremonial, training and exhibition and harvest your own activities and attractions. So, it's really much broader than something that's just connected to agricultural production. The purpose is to -- the purpose that the legislature cites for encouraging agritourism is to provide another income stream, but also to educate the public, in order to promote tourism, which is a critical thing for our state. So I think that that language should be strickened and perhaps the full definition of agritourism could be added.

Another comment, further down in the

same section, it mentioned that 570.85(1) was 1 2 amended to remove the requirement that 3 agritourism be a secondary stream of revenue. 4 And then the next sentence, I think, also 5 should be stricken. It says, "However, it's 6 important to remember for purposes of 7 agricultural classification, that 193.461(3)(b) still requires that the primary use of the land 8 9 be a bona fide agricultural use". But that's 10 somewhat misleading because agritourism is now 11 considered an agricultural use, and so I think 12 that that should be strickened. The 13 legislature is specifically saying it doesn't 14 have to be secondary. 15 So this is, I think, will lead to 16 limitations on the classification and where there's agricultural agritourism happening in 17 18 connection with a farm. 19 I think that that's everything on 20 my -- does anybody have a response? 2.1 MS. HARPER: Okay. We have two other 22 individuals. 2.3 MS. FORRESTER: She was asking if 24 there was a response.

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MS. SCHWARTZ:

Yeah.

No, I was

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asking if there was a response, but I do have a few more comments on Section Two.

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MS. FORRESTER: Okay. If you'll go ahead with your comments.

MS. SCHWARTZ: Okay. That was all for the agritourism. And then if we continue down to Section 2.2.4 data sources. section, it was 23. And it says, it's the bottom of that paragraph. It says, "Under the right circumstances an appraiser's use of public soil data may be a professionally accepted appraisal practice". We would just like an explanation of that. I think that's somewhat confusing, as to why local data wouldn't be used. Then, in 2.2.5, the whole section here regarding changing from one crop to another and allowing land to lie sallow for conservation purposes. It was stricken and I question the reason for striking. Can somebody respond to why that was stricken, because land certainly should be allowed to lie sallow and continue to get an agricultural classification.

MR. BISHOP: I'm confused. I was just trying to find even where you were at with the -- about the soil.

1 MS. SCHWARTZ: Okay. It's 2.2.5. 2 MR. BISHOP: Right, okay. 3 All right. And what was it? 4 MS. HARPER: The part that's 5 stricken. 6 MR. BISHOP: Right above the part 7 that's stricken, local data? MS. SCHWARTZ: If you're looking --8 9 I'm looking at the red line or coded version, 10 and it shows that what was stricken was where it said, "It should be noted that it is an 11 12 accepted agricultural practice in some areas to 13 obtain more than one crop from the same field 14 each year. Where this is typical, it should be 15 of course be recognized in order to arrive at a 16 total net income. Also, for land conservation 17 purposes, land may be permitted to lie sallow 18 on an occasional basis." 19 So, that was stricken and I was 20 questioning why that was stricken. 2.1 MS. HARPER: So, that was a version, 22 we removed that before we showed this to the 23 public in February. 24 MR. BISHOP: Okay. 25 MS. HARPER: So, it's from the JOY HAYES COURT REPORTING, LLC

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original version from 40 years ago. We removed it before we exposed it in February.

MR. BISHOP: Okay.

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MS. SCHWARTZ: Okay. Is there a reason? I mean, I think it's still a good statement of fact and of law.

MR. BISHOP: I think the next line --

MS. SCHWARTZ: And it is a --

MR. BISHOP: The next line kind of addresses that and says, "a bona fide agriculturalist may change the use of certain lands from one agricultural pursuit to another."

That's kind of saying the same thing.

MS. SCHWARTZ: Right. I appreciate that, but it's not exactly the same, because if you're just letting it be sallow and going from one, you know, crop to another, that is different than changing. But and as somebody who can represents the taxpayers, I can tell you that when the land is sallow, that is something that affects the taxpayers who sometimes are, you know, the agricultural classification is removed. So, I think this is something that's important to leave in.

MR. BISHOP: Another thing is, it is 1 2 left up to the discretion of the property 3 appraiser about how the length of time he feels is the sallow that it is sitting out there, 4 because some people abuse that right and he has 5 6 to set some kind of standard on that. 7 MS. SCHWARTZ: Right. Perhaps the quidelines could include some kind of quidance 8 for that, so that it's not abused on either 9 10 We can make some additional comments, but 11 I appreciate your responses. 12 MR. BISHOP: Yes, ma'am. 13 MS. SCHWARTZ: The other thing was 14 that you addressed in the same Section Two 15 point --16 THE COURT REPORTER: I'm sorry, she 17 cut out when she said two point --18 MS. FORRESTER: Can you repeat the 19 section you're referring to? 20 MS. SCHWARTZ: The same section 2.1 2.2.5. 22 And the next part, the next part says 23 that if a change is being made in the land, 24 from one agricultural pursuit to another and 25 the change maybe be incomplete and not readily

discernible on January first, which is the assessment dates established in the statute, that the land would not lose it's agricultural classification, but that the property appraiser using discretion to value the land in a manner consistent with the use and value of its prior uses, its intended use in the immediate future, if discernable, and the value of the surrounding lands.

It just seems to not really have any guidance, it can kind of go either way. So, we

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It just seems to not really have any guidance, it can kind of go either way. So, we would suggest perhaps using the new use, if it's discernable and if not, then continue to value it based on the old use until the new use is discernable.

Then I think the last section that I have a comment on in Two, which is really a very important section is 2.5. And this gets into the 194.301 and 194.301(5) and this is -- I'm sorry, is someone else speaking?

MR. HAMILTON: No.

MS. FORRESTER: I believe you hear papers rattling around.

MS. SCHWARTZ: Okay. But you can hear me?

MS. FORRESTER: Yes, ma'am.

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MS. SCHWARTZ: Okay, thanks.

So, 2.5 is critically important that it be included here and I think everything here is good that it's included, because these statutes certainly were not in place in 1982 when these guidelines were drafted before. this is all good that's included here. But I think a little additional would -- additional reference to 194.301 and 301(5) would be helpful and important. And for example, the fact that they create 194, 301 and 301(5) create really four new standards should be specifically laid out here. And the standards come right from the statute and they are that the property appraiser must use an appropriate appraisal methodology and must be able to communicate it to the taxpayer. And the new standards are compliance with professionally accepted appraisal standards, including an appraisal development and reporting. Avoidance of arbitrarily different appraisal practices within groups of comparable properties, avoidance of superceded case law. And lastly, the correct application of an appropriate

1 appraisal methodology. Because, you know, 2 these statutes specifically overrule the every 3 reasonable hypothesis standard in any cases that were based, you know, that put forth that 4 5 standard, and now rather burden on the property 6 appraiser, now under 194.301 and 301(5), 7 whereas previously, the property -- the assessment was assumed correct and unless the 8 9 taxpayer could show that there was no -- no 10 reasonable hypothesis by which it can be 11 supported. But now in contrast, the property 12 appraiser needs to show not just that they got 13 to the right number, but that they got the just 14 evaluation, but that they used an appropriate 15 method to get there.

And so I think that flushing that out and including those new standards would be good here and really critical for appropriate appraisal methodology.

And that's all that I have on Section Two.

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MS. HARPER: Okay. We have one -- we have two other people that have raised their hands on the webinar. We have one, and I'll go ahead and unmute you, Mr. Stanley Beck.

MR. BECK: Can you hear me?

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MS. HARPER: Yes. Hi, Mr. Beck.

MR. BECK: Great. We had some operational difficulties on this end, but I think we've bridged the gap by now.

My name is Stan Beck and I'm Board certified in taxation with the Florida Bar since 1983 and I represent taxpayers in multiple Florida counties, both before the Value Adjustment Board and in court. been listening in but was unable to comment because of our problems here, regarding Section And I would like to go back and just make some general initial comments and comment on Section One. I will make it as brief as I can, but generally, it's been 14 years since the Florida legislature's landmark enactment of Section 194.301 and 194.301(5), and it's been 16 years since the US Supreme Court's landmark 2007 decision in the CSX Railroad versus State of Georgia. Florida taxpayers have been forced to spend numerous time and expense waiting for the DOR to update it's three sets of appraisal guidelines to comply with the current law.

Similar to what Mr. Mandler said, my

comments today are not exhaustive and I plan to submit additional comments in writing after today's workshop. I request that the DOR have today's workshop transcribed and posted on the website as soon as possible and then send email notice to all the interested parties that the transcript has been posted. I further request that a period of 45 days from the date of such email notice for interested parties to submit additional comments in writing.

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I would also like to follow up on Mr. Mandler's comments, regarding Florida
Statute Section 120.542(c), which says that
when a workshop or public hearing is held, the
agency must ensure that the persons responsible
for preparing the proposed rule are available
to explain the agency's proposal and to respond
to questions and comments regarding the rule
being developed. I believe that what we've
experienced so far this morning shows the lack
of compliance with that.

Now, if I may go back to 1.2.

Section 1.2 went through a couple of things that may not be necessary, but on page six, second paragraph in Section 1.2 it says, "The

property appraisers have considerable latitude for applying the agricultural classified use real property appraisal guidelines."

Considerable latitude seems to be totally inappropriate. What is the purpose? My question is what is the purpose of this erroneous, unduly differential statement and what is the statutory authority for this statement in light of the current statutory requirements for appraisal -- for property appraisers to comply with the standards set forth in 194.301 and 194.301(5)?

So if there's an answer to why the

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So if there's an answer to why the language provides considerable latitude, I would like to hear that.

MR. HAMILTON: This is Mr. Hamilton. We addressed a lot of those questions with Mr. Mandler. We appreciate your additional comments on that point, and we'll take those under consideration, but we've already addressed that and moved on to Section Two.

MR. BECK: Okay.

MR. HAMILTON: And those are similar comments to what Mr. Mandler and I went through earlier.

MR. BECK: Thank you, Mr. Hamilton.

It's been a long time, but it's good to hear from you.

MR. HAMILTON: Just so you know, this hearing workshop is being transcribed and we will post that to the internet. And certainly, we welcome additional comments in writing that anyone might wish to submit to the department.

MR. BECK: Okay.

Next, in Section 1.2, it says, second paragraph, "Property appraisers can achieve valid agricultural classified use assessment valuations of real property in different ways, while adhering to professionally exempted appraisal practices and appropriate appraisal methodologies." The question is, what is the statutory authority for the phrase "in different ways"? The statement is clearly intended to eviscerate the legislative intent for the 209 standard of professionally accepted appraisal practice and appropriate methodology and should be deleted from the next draft.

And then in Section 1.4 of the draft says that property appraiser may use USPAP in their appraisal process. And Section 94.301

requires property appraisers to comply with professionally accepted appraisal practices. I think that the "may use" is inappropriate and should actually comply and require compliance with USPAP.

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Next in 1.4 -- so 1.4 says that the property appraisers compliance with USPAP, in the second paragraph of 1.4 of the draft states, quote, "-- but only to the extent that USPAP does not conflict with Florida law."

So, this statement appears to be a reference to the USPAP jurisdictional exception rule which, would require the DOR to first, identify the points of Florida law that would preclude compliance with USPAP and identify the parts of USPAP for which compliance would be precluded by Florida law, as the DOR identified these two sets of factors.

 $\label{eq:continuous} \mbox{I would assume from the silence in} \\$ the room that the --

MR. HAMILTON: If you have proposed language that you think is more appropriate, the department would welcome those being submitted for consideration.

MR. BECK: Well, I think it's --

okay, that's fair enough. So in other words, you haven't done it and I accept that as your response.

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Next, the last sentence in the first paragraph of Section 1.4 states, "These guidelines should not be used as a basis for the legal rights or responsibilities of participants in the real property appraisal process for ad valorem tax purposes in the State of Florida."

So, my question is, is the DOR aware that the Florida appellate courts have on multiple occasions applied DOR guidelines as determinative legal standards in deciding whether the property appraiser produced a lawful value assessment? This fact should be addressed and harmonized in the next draft. In other words, it just isn't clear and the courts have applied the DOR guidelines.

MR. HAMILTON: The department is aware of that. The department is aware of prior case law where that's been done and the department's all aware of the statutory requirements that these are not rules.

MR. BECK: Section 1.6. Why did the

DOR delete Section 1.6 regarding USPAP in the jurisdictional exception rule. I haven't researched this recently but I believe the rules, the Florida Real Estate Appraisal Board requires property appraisers to comply with USPAP. And has the DOR taken into account this requirement in producing the June 2023 draft of the agricultural guidelines?

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MR. HAMILTON: Was that in a comment that we received?

MS. HARPER: Yeah, I'm sorry, 1.6 was deleted, sir, based on comments we received after the February workshop. We received several public comments and we took them under advisement and we looked at them, and that is the determination to delete 1.6.

MR. BECK: Well --

MS. HARPER: It was not an exhaustive list, is what I should say. 1.6 identified some other appraisal sources, but it was not an exhaustive list and we would not be able to write an exhaustive list of all appraisals sources to reference.

MR. BECK: Okay. I will address it in my written comments.

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Moving down now to Section 2.5 of the draft. The question on the impact of statutory Sections 194.301 and 194.301(5) and obsolete case law is inadequate. The 2013 Second District decision in the CVS case applied the 2009 legislation, but the June of 2023 draft ignores this case completely. And I ask why DOR failed to include the CVS case in those guidelines.

Along those same lines, the 2019

Fifth District Decision in Darden applied the
2009 legislation, but the June 2023 draft also
ignores this case completely. Why did the DOR
fail to include the Darden case in these
guidelines?

MR. HAMILTON: The guidelines include some examples for the propositions that are set forth within 2.5. If you have additional suggested language you'd like for us to consider, please submit them.

MR. BECK: I'll do that.

So, my last comment is actually from page 16. So, let me just say that and then I will have concluded my remarks on and I appreciate being able to do this out of

1 sequence.

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Why did the DOR ignore any specific discussion of Section 194.301(2)(a)(3) of the Florida Statute, which precludes appraisal practices that are arbitrarily different from the appraisal practices the property appraiser applied to other comparable property within the same county? This is critically, this is a critically important statute for the appraisal price guidelines and should be addressed in depth in the next draft, along with the discussion of why, why this, is a real why, the 1976 Deltona case is obsolete, regarding comparative assessments. That's really a reach.

So, that concludes my comments here today. Thank you for conducting this workshop.

MS. FORRESTER: Thank you, Mr. Beck.

Do we have any of other comments on Section Two?

 $\ensuremath{\mathsf{MS}}$. HARPER: Do not have any from the webinar.

MS. FORRESTER: Moving to Section
Three titled --

MS. HARPER: Oh, I apologize.

Mr. Mandler had his hand raised. He just raised it.

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Mr. Mandler, I'm going to unmute you.

If you are -- there you go.

MR. MANDLER: Thank you. I muted and unmuted because I'm looking working from home and my dog was barking, so I didn't want him to bark in front of everyone.

Just wanted to jump in one more time. I think my partner, Julie Schwartz, gave you some incite into 2.5 and Mr. Beck did also. Remember, your intended users are the property appraisers. We have seen from the taxpayer's point of view, Mr. Beck's comments were sort of similar to mine, we did not speak ahead of time. And the standards of 194.301 are not evenly accepted and they've not become universal. And we think it's really important for the intended user, which is, again, the people who are applying the law, to know that this is the new law and this is the change. And it should be clear and so, my response is also similar to Ms. Anderson's, which is property appraisers don't want you to talk about it here, because they don't want to

necessarily follow the law. We need this law followed, also when it's applied to agricultural practices. So, our comments are just like, look, this is an important component. Don't take out this provision, strengthen this provision. It's on of the bigger issues that we still have, is it not uniformed application of this from county to county.

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And similarly, with the lie sallow.

We are encountering as tax payers, property
appraisers who say you can't let it lie sallow.

So having a statement in there for these young
property appraisers that you can lie sallow is
probably good for your land is good for that
young reader. That young reader is not going
to be sitting there reading statutes
necessarily and the case law. They're going to
rely on your manual. And so by you putting it
back in there, it's okay to lie sallow, that
may alleviate other problems with other
property appraisers.

Again, this is again about your intended users and what they need to do. So, for my perspective, 2.5 needs to be

strengthened, not weakened and there should be 1 2 a discussion, or at least a mention of it, even 3 in the introductory section of this provision. 4 Thank you. MS. FORRESTER: Section Three, 5 timberland. Notice old Section Two titled 6 7 woodland section. Amendments include the 8 expanded discussion of 9 productive/non-productive timberland, the addition of definitions and clarification of 10 11 sources and the movement of tables from within 12 the document to the addendums at the end of the 13 document. Amendments made since the 14 January 2023 version include editing sentences

Are there any comments on the proposed changes to Section Three?

related to hardwoods.

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MS. HARPER: All right. Mr. Mandler,
I see your hands raised again. I have unmuted
you.

MR. MANDLER: Thank you.

Section 3.4.1, I just think there's a drafting issue here, ma'am, on the old number eleven. And the old number eleven is in the draft of the codified, is on page 21 at the top

of the page. So let me read it to you, just so we are kind of on the same page. The site index -- we're talking about indexes here, is the average total of the dominant or -- and/or co-dominant trees will attain in 25 years.

It's the next line that doesn't make sense. It now reads, "Normally, a 25-year site index are referred to as a site quality."

I read on, I don't think that's what you meant to do there. That line, I'm not sure what that line means and I don't see where the site quality, even discussed in the next paragraph. So I just think it's just a drafting mistake, and if you could take a look at that, or explain to me what it that means.

MR. LOCKE: Okay. So, the site index is normally based off of 50 years, but if you don't have that data then you could use a site quality. So, then it says, you know, it says a little bit later that you can convert the 25-year, I guess that would be -- should say site quality to a 50-year index, which is the addition of 20 feet to the 25-year site quality index. So it's, it's -- the soil survey goes off of a 50-year site indexes. It's just a --

1	I don't know, I'm talking in circles.
2	MR. BISHOP: It's the alternative.
3	MR. LOCKE: What?
4	MR. BISHOP: It's the alternative.
5	MR. LOCKE: Right. It's an
6	alternative method when you don't have the
7	50-year site index there, or you don't have
8	access to it.
9	MR. MANDLER: May I ask who's
10	speaking?
11	MR. LOCKE: This is Tyler Locke.
12	MR. MANDLER: Mr. Locke, thank you.
13	I don't have a problem with the
14	approach, I agree it's a good approach.
15	MR. LOCKE: Okay, I gotcha.
16	MR. MANDLER: It's the wording of
17	this language.
18	MR. LOCKE: Okay.
19	MR. MANDLER: I don't think you're
20	achieving that in the way it's drafted. I can
21	give you some quotes, but it just doesn't make
22	sense. If you're talking about site quality,
23	then you need to talk about site quality in the
24	next paragraph. I'm reading it and I could not
25	follow, as revised.

1	MR. LOCKE: Gotcha, thank you.
2	MR. HAMILTON: Any other comments?
3	MS. HARPER: No other comments.
4	That's it, for Section Three.
5	MS. FORRESTER: Are there any
6	comments from the attendees in the room?
7	Section Four titled pasture land.
8	This is old section three. Amendments include
9	discussion of the appropriate approach to
10	value, information on rental income and the
11	addition of language, regarding use of the
12	five-year moving average. Amendments made
13	since the January 2023 version include adding
14	language, regarding unit of comparison and
15	management fees.
16	Are there any comments on the
17	proposed changes to Section Four?
18	MS. HARPER: None from the webinar.
19	MS. FORRESTER: Any comments from the
20	room?
21	Okay. Section Five.
22	MS. HARPER: Oh, hold on one second.
23	Mr. Mandler, I have unmuted you, but
24	I think your self-muted, sir. There you go.
25	MR. MANDLER: Thank you. I was
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hoping my partner would talk about the

definition of pasture land, because there's a

lot of background noise here.

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MS. HARPER: Oh, I'm sorry. I have -- I can unmute Julie. She has just emailed comments. Would you like me to mute you and unmute her? That's what I'm going to do.

Ms. Julie Schwartz, you're unmuted.

MS. SCHWARTZ: Thank you. Yes, so on Section Four on pasture land, the definition of pasture land is 4.1. We thought that it is important to clarify that it should include the land that supports the pastures, such as land underneath any barns or any other support facilities, just to be clear that all of that land, not just the -- because the definition of 4.1 is pretty limited, where it says land used for the production of herbage or grasses, but all the supporting land, not the buildings, of course, but the supporting land under the buildings; barns or whatnot would also be included. So, we would ask that that be modified in 4.1.

And then in one other comment in

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Section Four, it's on -- let's see, it's 4.4.2, 1 2 classes of pasture improvement. And it's 3 regarding the area about non-productive land and ponds and water sources. 4 And there's a section after the four bullet points that says, 5 6 "Non-productive land has some value and may 7 contribute to the value of the surrounding 8 productive land, but may not be subject to 9 valuation by the income approach. The property 10 appraiser should therefore value these lands 11 according to their contribution to the 12 surrounding productive land. Ponds and water 13 sources that are accessible by livestock may be 14 considered pasture land to the extent they 15 support livestock. Excess ponds and water 16 sources may be considered non-productive land." 17

And we just wanted to ask if someone could explain how this would work in practice, because it seems if this is being valued on an income approach, that these non -- these water areas and ponds would already be included and they really don't have any, any additional value. So, it just -- this section here that was added just didn't seem clear to us and we were hoping to get an explanation of how that

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would work in practice.

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MR. BISHOP: I don't think they'll given -- this is Mark Bishop. I don't think they'll be given any additional value for income, but it would be -- they would be non-productive in some cases where they're just low lands and they're not providing pasture for, say, cattle in an instance. It would be non-productive.

MS. SCHWARTZ: Okay. Because oftentimes those are valued separately in what we've seen by the property appraiser. So, the land would be on whatever rates is determined for the grazing land and then the water would be on a lower, non-productive rate, so I think it was just confusing -- we thought this might lead to confusion, because it seems to imply that you're adding another value there.

MR. BISHOP: No, it's actually providing another use of the land from pasture to non-productive. It's again, that's the discretion of the property appraiser and usually it's the property itself and it has to do with size and that kind of stuff how they determine whether it's productive or not to the

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1 land. 2 MS. SCHWARTZ: Okay. Well, we'll 3 review that and maybe make additional comments 4 in writing. 5 MR. BISHOP: Okay. 6 MS. SCHWARTZ: That's all that we 7 have on Section Four. MS. FORRESTER: Any other comments on 8 9 Section Four? 10 MS. HARPER: I see none from the 11 webinar. 12 MS. FORRESTER: Section Five, citrus 13 land. This is old section four. Amendments include the addition of definitions, update the 14 15 sources, expanded discussion on determining 16 yield and adjustments to the value schedule. Amendments made since the 17 18 January 2023 version include correcting 19 recapture calculation text. 20 Are there any comments on the 2.1 proposed changes to Section Five? 22 MS. HARPER: I do not see any hands 23 raised from the webinar. 24 Oh, hold on one moment. I will 25 unmute.

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1 Ms. Julie Schwartz, you are unmuted 2 to make comment on Section Five. 3 MS. SCHWARTZ: Okay, thank you. I

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just have some, I think three brief comments.

So 5.01, citrus land, and I mentioned this earlier. We just would suggest that this not be limited only to citrus land, but it be broadened to address other types of groves, as well.

5.4, there's something here. In paragraph 5.4, it talks about the precise length of this period when you're talking about the economic life of a typical grove. It says that it's an appraisal judgment, and that should be clarified to say that it's an appraisal judgment based on supporting data, because the judgment needs to be based on support. That was in 5.4.

And then the last comment is 5.6, let's see, 5.6.2, part three. This is something that we encounter often representing taxpayers. It says that computing acreage -- okay, computing acreage. The planted grove acreage -- the way it's written now, it says, "The planted grove acreage may include small

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ancillary portions such as turning rows and 1 2 perimeter driveways." We would suggest that it 3 just say that planted acreage may -- I'm sorry, plants and acreage includes ancillary portions 4 5 such as turning rows. I don't think it should 6 be limited to say that it may, because it 7 definitely should include room for turning rows 8 and driveways and it shouldn't be limited to 9 just small. I think, you know, any reasonable 10 amount of that ancillary property should be 11 granted agricultural classification. 12 areas that are needed, this is specific to 13 groves, but we see it also with row crops where 14 there are areas for the tractors to turn 15 sometimes are being cut out by property 16 appraisers and not raised in agricultural 17 classifications, but those things are part of a 18 reasonable bona fide use. They need, they're 19 necessary for the operation. That's of the comments that I have on 20 2.1

Section Five.

MS. FORRESTER: Any other comments for Section Five?

MS. HARPER: None from the webinar.

Okay. Section Six, MS. FORRESTER:

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titled cropland. This is old Section Five. 1 2 Amendments include expanded discussion on 3 cropland and general opposed, to specifics crops, evaluation based on rental income and 4 the addition of irrigated land evaluation. 5 Amendments made since the 6 7 January 2023 version include adding language, regarding unit of comparison and management 8 9 fees as well as adding statute language related 10 to irrigation systems. 11 Are there any comments on the 12 proposed changes to Section Six? 13 MS. HARPER: I do not see any hands 14 raised from the webinar or any comments. 15 MS. FORRESTER: We will move onto the 16 addendums. Are there any people in the room who 17 18 would like to comment on Section Six? 19 Seeing none. Addendum A, 20 band-of-investment example replaces and expands 2.1 on old Section Two. Amendments made since the 22 January 2023 version include removing phrases 2.3 and adding a new sentence for clarity at the 24 bottom of the table. 25 Are there any comments on Addendum A?

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1	MS. HARPER: I do not see any hands			
2	raised on the webinar.			
3	MS. FORRESTER: Any comments from the			
4	room?			
5	Seeing none. Addendum B, formally table			
6	one and old Section Two.			
7	Any comments on Addendum B?			
8	MS. HARPER: I do not see any			
9	comments.			
10	MS. FORRESTER: Addendum C, formally			
11	table two and old Section Two.			
12	Any comments on Addendum C?			
13	MS. HARPER: No comments.			
14	MS. FORRESTER: Addendum D, updated			
15	table three from the old Section Two.			
16	Any comments on Addendum D?			
17	MS. HARPER: I do not see any hands			
18	raised or comments.			
19	MS. FORRESTER: Addendum E, updated			
20	table four from old Section Two.			
21	Are there any comments on Addendum			
22	D (sic)?			
23	MS. HARPER: I do not see any hands			
24	raised or comments.			
25	MS. FORRESTER: Addendum E, updated			
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1	table four from old Section Two.		
2	Any comments on Addendum E?		
3	MS. HARPER: I do not see any hands		
4	raised or comments.		
5	MS. FORRESTER: Addendum F, updated		
6	table five from old Section Two.		
7	Any comments on Addendum F?		
8	MS. HARPER: I do not see any hands		
9	raised or any comments.		
10	MS. FORRESTER: Addendum G,		
11	agricultural rental analysis, example		
12	cropland/pasture land, reference 4.3 and 6.5.		
13	Amendments made since the January 2023 version		
14	include adding a note to give context of the		
15	example data.		
16	Any comments on the Addendum G?		
17	MS. HARPER: I do not see any hands		
18	raised or any comments.		
19	MS. FORRESTER: Addendum H cropland		
20	and pasture land value schedule reference 4.3,		
21	4.4.5 and 6.5.		
22	Are there any comments on the		
23	Addendum H?		
24	MS. HARPER: I do not see any hands		
25	raised or comments.		
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MS. FORRESTER: Rule 12D-51.001 1 2 Florida Administrative Code. The purpose of 3 these proposed amendments to Rule 12D-51.001 is to incorporate by reference updates to the 4 quidelines, as well as reflect the amended 5 6 title. The current title/subtitle of the 7 quidelines is classified use real property 8 quidelines, standard assessment procedures and 9 standard measures of value. Agricultural 10 guide, the proposed amended title is Florida 11 Agricultural Classified Use Real Property 12 Appraisal Guidelines. 13 Are there any comments on the 14 proposed amendments to Rule 12D-51.001 Florida 15 Administrative Code. MS. HARPER: I do not see any hands 16 17 raised or any comments? 18 MS. FORRESTER: Do we have any other 19 additional comments from the public? 20 MS. HARPER: I do not see or any 2.1 hands raised or any comments. 22 MS. FORRESTER: Okay. On behalf of the department, I want to thank everyone for 2.3 24 participating and sharing your comments with 25 us. Your participation is very helpful during

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1	this workshop process. You may provide written
2	comments to us. Please bear in mind, they do
3	become part of the public record. We ask that
4	any written comment be provided to us by close
5	of business on July 21, 2023.
6	MS. HARPER: Let's say 45.
7	MS. FORRESTER: So, note that we will
8	change that July 21 to 45 days from today.
9	You may send those comments by email
10	to dorpto@floridarevenue.com. Or mail your
11	comments to Property Tax Oversight, Florida
12	Department of Revenue, P.O. Box 3000,
13	Tallahassee, Florida, 32315-3000.
14	This concludes the workshop. Thank
15	you.
16	THE COURT REPORTER: Off record?
17	MS. FORRESTER: Off record.
18	(Workshop was concluded.)
19	* * *
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$C \ E \ R \ T \ I \ F \ I \ C \ A \ T \ E$

I, CONSTANCE MILLER, Stenographic Court
Reporter and Notary Public, State of Florida at
Large do hereby certify that I was authorized to and
did stenographically report the foregoing
proceedings taken in the FLORIDA AGRICULTURAL
CLASSIFIED USE REAL PROPERTY APPRAISAL GUIDELINES
WORKSHOP, on June 27, 2023, and that the foregoing
pages, numbered one through 84, inclusive,
constitute a true and correct record of the
proceedings, to the best of my ability.

I FURTHER CERTIFY that I am not a relative or employee or attorney or counsel of any of the parties hereto, nor a relative or employee of such attorney or counsel, nor am I financially interested in the action.

WITNESS MY HAND this 30th day of June, 2023 at Ocala, Marion County, Florida.

2.3

Constance Miller

CONSTANCE MILLER, RPR Stenographic Court Reporter State of Florida at Large

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MR. HAMILTON: [46]
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                        THE COURT REPORTER:
MR. LOCKE: [8] 3/13
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MR. MANDLER: [36]
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MR. PARRAMORE: [1]
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MR. SPICER: [1] 3/15
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MS. FORRESTER: [38]
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