

FLORIDA DEPARTMENT OF REVENUE

PROPERTY TAX OVERSIGHT

RULE DEVELOPMENT WORKSHOP

November 8, 2023

10:00 a.m. to 10:31 a.m.

Polk County Administration Building

330 W. Church Street, Room 413

Bartow, Florida 33830

1	Page 2 APPEARANCES:
2	DEPARTMENT COUNSEL AND STAFF:
3	Janice Forrester, Revenue Program Administrator
4	Mark Hamilton, General Counsel
5	Michael Paramore, Field Services Process Manager
6	Mark Bishop, Classified Use Supervisor
7	Andrew Spicer, Appraiser Specialist
8	Aaron Lane, Senior Appraiser
9	Rene Lewis, Program Director
10	Shawn Blackburn, IT Manager
11	
12	PUBLIC SPEAKERS:
13	Julie Schwartz
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 MS. FORRESTER: Good morning. This is the PTO Public Rule Development Workshop on Rule 12D- 51.011, Florida Agricultural Classified Use Guidelines. We will get started shortly. If you please can, go ahead and mute yourself before we begin. Good morning. My name is Janice Forrester. I'm the Revenue Program Administrator Within Property Tax Oversight. I'll be the moderator for today's workshop. My role as moderator is to preside in a neutral fashion. Staff from The Department are here today to receive comments on 14 the proposed amendments. At this time I would like 15 staff to introduce themselves. MR. PARAMORE: Good morning, I'm Michael Paramore, I'm the Field Services Process Manager. MR. HAMILTON: Mark Hamilton, General Counsel, Florida Department of Revenue. MR. BISHOP: Mark Bishop, Classified Use Supervisor. MR. SPICER: Andrew Spicer, Appraiser Specialist. MR. LANE: Aaron Lane, Senior Appraiser. MS. HARPER: Jenna Harper, Compliance Assistance 	1	Page 3 PROCEEDINGS	
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	23	Specialist.	
25 MS. HARPER: Jenna Harper, Compliance Assistance		MR. LANE: Aaron Lane, Senior Appraiser.	
	25	MS. HARPER: Jenna Harper, Compliance Assistance	

Page 4 In the audience we also have 1 Process Manager. 2 program director Rene Lewis (phonetic), and IT 3 Manager Shawn Blackburn (phonetic). Thank you. Today is November 4 MS. FORRESTER: 5 8th, 2023. This is a public workshop scheduled in general conformity with the requirements of 6 7 Chapter 120 Florida statutes, as indicated by section 195.062(1), Florida Statutes. Although 8 9 these guidelines do not have the force and effect 10 of rules, in furtherance of enhancing public trust 11 in a collaborative effort with interested parties, 12 The Department is holding this workshop to discuss the proposed amendments to the Florida Agricultural 13 Classified Use Real Property Appraisal Guidelines, 14 and the development of administrative updates to 15 the reference included in Rule 12D-51.001, Florida 16 17 Administrative Code. 18 The Department published a notice of this 19 public workshop in the October 19th, 2023 edition 20 of the Florida Administrative Register,

21 Volume XLIX, Number 204, Page 3924.

An initial public workshop was held on February 21st, 2023, in Tallahassee. The Department received comments and incorporated comments in the January 2023 version of the draft

1 Florida Agricultural Guidelines.

A second workshop was held on June 27th, 2023, in Ocala. The Department received comments and incorporated comments in the June 2023 version of the Draft Agricultural Guidelines. The updated version is dated October of '23, this is the version that we will use for the discussion today.

We've placed copies of the draft guidelines 8 9 and the proposed amendments on the back counter for 10 those in the room. For those at the computer, 11 these documents are available on The Department's 12 rules page at floridarevenue.com/rules. Select the 13 property tax proposed rules button at the bottom of the page, then select Rule 12D-51.001. 14

15 I'll now ask Mark Hamilton to provide a brief 16 overview of The Department's vision of the process 17 for updating the guidelines presented at today's 18 workshop.

MR. HAMILTON: Good morning. The guidelines before you today are part of the standard measures of value and authorized by sections 195.032, and 195.0624 statutes.

Pursuant to Section 195.062, they must be adopted in general conformity with the rule making procedures set forth in Section 120.54 Florida page 6
1 statutes; however, by law, they do not establish
2 the value of any property, they do not have the
3 force or effect of rules, and are only to be used
4 to aid and assist county appraisers.

5 As noted during the workshop held for these 6 guidelines on February 21st, 2023 in Tallahassee, 7 as well as during the workshop held on June 27th, 8 2023 in Ocala, The Department envisioned a robust 9 public process for updating these guidelines.

10 This has included extensive opportunities for 11 public input.

12 The process continues through the workshop 13 today. The Department greatly appreciates the public input that we have received to date, which 14 has assisted with the draft of the guidelines that 15 16 is before you today. The Department has not preselected the number of workshops we intend to 17 18 hold for these guidelines. Throughout the process 19 The Department has envisioned having as many 20 workshops as needed to determine that no additional 21 ones will assist us in further updating the quidelines. 2.2

Additionally, The Department does intend to seek approval through the governor cabinet to hold a public hearing in furtherance of the updating 1 process for the guidelines.

2 The Department has subject matter team members 3 here today to try to answer any questions you may have regarding the draft that is before you today, 4 5 but we may not have all the answers. We will 6 endeavor to follow up as needed after today to 7 address any issues, if necessary, or areas 8 appropriate for these guidelines based upon 9 comments that are received today, or post this 10 workshop for the time period that we provide. 11 We appreciate your participation in this

12 process and want to make sure we consider all 13 issues that may be raised, and as part of any 14 comments that you may wish to submit as part of the 15 process.

16 With that, I would now ask Jenna harper to 17 explain the process we will use for taking comments 18 on the agenda items.

MS. HARPER: Good morning. There are three options for us to take comments on the items listed on the agenda.

I. If you are attending this workshop using
 option telephone with audio pin and you have a
 question or comment, please send an e-mail to
 DORPTO@Floridarevenue.com to let me know you wish

Page 8 We will address you by name and unmute 1 to speak. 2 your phone when it is your turn to speak. 3 Option 2. If you are using the option telephone with no audio pin, you must e-mail your 4 5 address -- I'm sorry, e-mail your question or comment directly to DORPTO@Floridarevenue.com. 6 7 Please use the subject line November 8 workshop. 8 For the comment, add your name and whom you 9 represent in the e-mail. We will read your comment 10 out loud, and the court reporter will enter it in 11 the record. 12 Option 3. If you are attending this workshop using your computer, raise your hand using the icon 13 on the grab tab, left of your control panel, and we 14 will address you when it's your turn to speak. 15 16 Please state your name and whom you represent, and 17 the court reporter will enter it in the record, 18 along with your question or comment. 19 If you experience difficulty, please use the 20 quick chat option to send me a message. As a 21 reminder for those that are in the room, please mute or turn off any cell phone ringers, or any 2.2 23 other noise making devices. Thank you. MS. FORRESTER: We will take comments on each 24 25 agenda item from anyone present, or from webinar

Page 9 1 and phone attendees. For anyone present, please 2 step up to the podium when you want to speak on an 3 agenda item. For anyone using a computer, raise your hand electronically. Please tell us your name 4 and whom you represent. We ask that you limit 5 comments to each topical agenda item currently open 6 7 for discussion of the draft published provided online for the workshop. Please hold all other 8 9 general comments until after we discussed agenda 10 items. 11 We will begin with the draft agricultural 12 classified use real property appraisal guidelines, dated October 2023. 13 We'll begin with Section 1, titled 14 15 "Introduction." Are there any comments on 16 Section 1? 17 MS. HARPER: I do not see any hands raised from the audience. 18 19 MS. FORRESTER: Hearing no comments, we'll go to Section 2, titled, "General Provisions." Do we 20 have any comments on Section 2? 21 2.2 MS. HARPER: All right, Ms. Schwartz, I 23 recognize you. You are self-muted, and you are 24 welcome to go ahead and unmute and ask. 25 Hi, good morning, thank you. MS. SCHWARTZ:

Page 10 1 Can you hear me? 2 MS. HARPER: Yes, ma'am. MS. SCHWARTZ: Okay. My name is Julie 3 Schwartz, I'm an attorney, I represent taxpayers, 4 5 and I'm with the law firm Rennert Vogel Mandler & Rodriguez. Thank you for the workshop today, and I 6 7 have just a couple comments. 8 The first two comments are in Section 2, and 9 they are in Section 2.1.2, and I'm looking at the 10 last coded version, it's at bottom, in that 11 version, it's at the bottom of Page 11. There's a 12 section that says -- states, Section 570.85, Florida Statutes, allows agritourism operators to 13 maintain agricultural classifications for ad 14 15 valorem tax purposes under Section 193.461, Florida 16 Statute. 17 And then it states, "So long as the 18 agritourism activity relates directly to agricultural production." 19 20 And my comment is regarding that specific 21 part, the second part of that sentence, because Section 570.85, this really isn't an accurate 2.2 23 statement of what is in 570.85. 570.85 really, it doesn't state that the activity must relate 24 25 directly to agricultural production, it doesn't

Page 11 It states that it's the 1 really touch on that. 2 intent of the legislature to promote agritourism, and to eliminate duplication of regulatory activity 3 over agritourism -- the local government may not 4 5 adopt policies that limit agritourism on land that is classified agricultural under 193.461. 6 7 And so I think that this summation of 570.85 that's included on the bottom of Page 11 of the 8 9 quidelines is misleading, and it shouldn't limit 10 the agritourism, which is -- the legislature in a 11 number of statutes has stated clearly that they're trying to promote. 12 13 And the reason I'm bringing this up is that despite continuing -- there's been a few changes in 14 15 the agritourism statute in recent years that are 16 clearly directed towards promoting agritourism, but 17 despite that some of the property appraisers are 18 taking a very narrow view and limiting it in pieces where it seems that it should be allowed. 19 20 And one other comment on in --21 MS. FORRESTER: Before -- I'm sorry, 2.2 Ms. Schwartz, before you make your second comment 23 can we just note on the record that this is Page 10 of the October 2023 draft. 24 Thank you. If you go 25 ahead with your second comment.

Page 12 I apologize, 1 Okay. Thank you. MS. SCHWARTZ: 2 I have my notes in the other version. Then just below that, there is, I think, a new 3 section that's added, it's underlined, and it 4 says, "Amended Section 570.85, in Section 1, 5 Florida statutes, to remove a requirement that 6 7 agritourism be a secondary stream of revenue for a 8 bona fide agricultural operation, and that's 9 correct. 10 But then the next sentence that begins with, "However," I think that that sentence should 11 12 be stricken. It says, "However, it's important to remember for purposes of agricultural 13 classification, Section 193.4613(b), Florida 14 15 Statutes, requires that the primary use of the land 16 be a bona fide agricultural use, and if you look at 17 the latest version of 570.87, it deletes, 18 specifically deletes the words, "Remain primarily 19 used for agricultural purposes." 20 So I think these need to be incorporated 21 together, and that this is a little bit too 2.2 limiting the way it's drafted in the guidelines, 23 and doesn't really reflect the new changes that are 24 in 570.87. 25 MS. FORRESTER: Ms. Schwartz, can you repeat

Page 13 1 what section you're in, the language --2 MS. SCHWARTZ: Yes, it's just -- it's just below where we were before, and in the latest coded 3 version it's at the top of Page 10. 4 MS. FORRESTER: Okay. So in the October 2023 5 6 it's on the bottom of Page 10? 7 MS. HARPER: Correct. 8 MS. FORRESTER: And it goes over to Page 11. 9 MS. SCHWARTZ: There's an indented paragraph 10 that is all underlined, it starts with, "Amended 11 Section 570.85, Subsection 1." 12 MS. FORRESTER: Okay. So on the October 2023, if it's not underlined --13 MS. HARPER: Correct, it's not stricken on the 14 October 2023 draft, it is what we added in a prior 15 16 draft, and in this one it is not underlined any 17 longer, correct. Bottom of Page 10. Correct. 18 MS. SCHWARTZ: Yeah, and then the sentence 19 starts with, "However, it is important to remember." Agritourism, if you've got where I'm --20 21 where I'm looking. 2.2 MS. FORRESTER: Correct. We know where you're 23 looking. Yes, ma'am. It's on the bottom of Page 10 of the draft 3 coded version that's labeled 24 25 October 2023, it's highlighted on our website.

1	Page 14
1	That is the draft we are working from today, so
2	when we are when we are all speaking if we
3	could, as much as possible, try to refer to the
4	page numbers of that draft, the coded draft 3,
5	October 2023. It's highlighted on our website for
6	easy reference.
7	MS. SCHWARTZ: Okay. And I apologize.
8	MS. FORRESTER: No, that's okay. That's just
9	the one we in the room have.
10	MS. SCHWARTZ: Thanks. And then should I I
11	have one more one last comment today, and it's
12	on 2.5. Should I make that now?
13	MS. FORRESTER: Yes, ma'am.
14	MS. SCHWARTZ: Okay. So in Section 2.5, it
15	challenges, there are four underneath the first
16	paragraph there's a paren one through paren four,
17	and my comments are to those four statements.
18	It states that the professional standards for
19	the property appraiser's development and reporting
20	of agricultural classified use valuations for ad
21	valorem tax in Florida are stated in
22	Section 194.301. The standards are, and then
23	number 1 is compliance with professionally accepted
24	appraisal practices.
25	I am just asking if you could perhaps include

Page 15 1 some more guidance on this. For example, what are 2 these practices, and what steps must appraisers take to comply with them? 3 And then similarly in number two, it says 4 avoiding arbitrarily different appraisal practices 5 within groups of comparable property within the 6 7 same county. 8 And in this case, what is an appropriate appraisal methodology, and what are the criteria? 9 10 What steps, again, must appraisers take to comply? 11 And then same thing with number three, 12 avoidance of superseded case law. So it -- I'm sorry, in this one I think that there is a list of 13 14 some of the superseded case law below, but there -the list is -- the list is correct, but there are 15 some additional cases that aren't included that can 16 17 also be included. For example, Powell v. Kelly 18 (phonetic) from 1969, and the Deltona (phonetic) 19 case from 1976. 20 And number -- the correct application of 21 appropriate -- and I guess there just to give some 2.2 more guidance on appraisal methodology, and what --23 steps appraisers take to comply. That's all the comments I have today. I would 24 25 like to --

Page 16 Ms. Schwartz, if you could hold 1 MR. HAMILTON: 2 on a second? MS. SCHWARTZ: 3 Yes. MR. HAMILTON: This is Mark Hamilton, I'd like 4 5 to address a few of those items. You know, the department did make edits to this draft based upon 6 7 comments that we had received from you previously, and we appreciate that feedback, and we think that 8 there were some pertinent clarifications that we 9 10 included within this draft. 11 As it relates to further clarification of 12 professionally accepted appraising practices or methodology, just to be clear, these are 13 They're not rules, they're not law, 14 quidelines. and certainly the context of this document cannot 15 include all professionally accepted appraisal 16 practices, because that would be thousands of 17 18 Any methodology, that's not going to be pages. 19 incorporated in these guidelines, which again, are 20 not rules or law, and the department would not be 21 able to accomplish that, and even assuming we could include thousands of pages, we certainly wouldn't 2.2 23 be able to navigate changes that might occur on a day-to-day basis for a particular property. 24 25 So these guidelines cannot incorporate those

Page 17 1 types of dynamics, nor under the law are they 2 intended to do so, because as noted, they're not law, they're not rules, and so based upon that I 3 want to make sure that I was clear that these 4 quidelines are not to be viewed as a determinative 5 legal standard. That's not what they're intended 6 7 for. They're intended to provide some aid and 8 assistance to appraisers. As it relates to the 9 case law, as you noted, we have not included an 10 exhaustive list of cases. These are some examples. 11 We included examples that identify superseded case 12 law that we thought were pertinent, and as you noted, doesn't -- it's not an exhaustive list. 13 We wouldn't be able to necessarily come up with an 14 15 exhaustive list, nor are we intending to.

But we to believe the cases on there are 16 17 important, and so that everyone is clear, too, I 18 know in previous workshops we've talked about a few 19 other cases that were out there and noted, I believe that previously was asked why we didn't 20 21 include the Darden case, from Florida, the Darden 2.2 case that was out there previously, was noted it's 23 at 266 So.3d 228.

For the record, the Darden case didn't apply an incorrect standard. In fact, that court got it 1 correct.

I think another case that was noted before in another workshop was CVS Fruitville, the cite for that is 124 So.3d 289. Again, the Court in CVS did not apply an incorrect standard, so that's why those cases are not listed.

7 The cases that are there are to provide a 8 general overview for appraisers so that they can 9 identify, again, some cases that are identified and 10 used an incorrect burden of proof legal standard, 11 which the legislature specifically changed by 12 statute when it implemented 194.3015, and updated 13 194.301.

14 So those are the limited purposes for what 15 we've incorporated those contents into the 16 guidelines, and again, it's not to address anything 17 beyond the superseded burden of proof legal 18 standard. So I want to make sure that we clarified 19 that on the record.

MS. SCHWARTZ: Thank you, I appreciate that explanation, and I do recognize what you're saying, the -- as far as that it can't be completely comprehensive. So, I appreciate that. MR. HAMILTON: Thank you. MS. SCHWARTZ: Thank you.

Page 19 My only other question is what -- is there a 1 2 deadline to submit written comments? Has that deadline been established? 3 MS. FORRESTER: Yes, ma'am. We've established 4 5 that deadline. It's going to be November 30th. MS. SCHWARTZ: Okay. I'll just request if 6 7 possible to extend it, considering that we're approaching the holidays, and it's a busy time of 8 9 years with hearings and the holidays. If it's 10 possible to extend it I would appreciate that. 11 MR. HAMILTON: We've given a lot of 12 consideration. Based upon the fact that we're at the third workshop and there's been additional 13 input and comments already provided that we've 14 15 adapted, we believe November 30th is an appropriate 16 timeframe. 17 MS. SCHWARTZ: Okay. Thank you very much. 18 I'll mute myself. 19 MR. HAMILTON: Thank you. 20 MS. HARPER: Are there any additional 21 questions or comments on Section 2? I do not see 2.2 any other hands raised for speaking. 23 MS. FORRESTER: We'll move to Section 3, titled Timberland. Are there any comments on 24 25 Section 3?

Page 20 1 I do not see any hands raised for MS. HARPER: 2 any comments on Section 3. MS. FORRESTER: Section 4, titled, "Pasture 3 Land." Do we have any comments? 4 MS. HARPER: I do not see any hands raised for 5 comments on Pasture Land. 6 7 MS. FORRESTER: Next we have Section 5, Citrus 8 Land. Are there any comments or questions on 9 Section 5, Citrus Land? 10 MS. HARPER: I do not see any hands raised for 11 Section 5, Citrus Land. 12 MS. FORRESTER: Next is Section 6, Cropland. 13 Are there any comments on Section 6? 14 MS. HARPER: I do not see any comments on 15 Section 6. 16 MS. FORRESTER: Next on the agenda are the addendums A through H. Are there any comments on 17 these addendums? 18 MS. HARPER: I do not see any comments or 19 20 hands raised. 21 MS. FORRESTER: And last, we have the Rule 12D-51.001, Florida Administrative Code, titled 2.2 23 Classified Use Real Property Guidelines, Standard Assessment Procedures and Standard Measures of 24 25 Value, Agricultural Guidelines. Are there any

Page 21 comments to the amendment to Rule 12D-51.001? 1 2 MS. HARPER: I do not see any hands raised or 3 any comments. MS. FORRESTER: We'll give our audience on the 4 webinar and in the room any other opportunities to 5 make additional comments. 6 7 MS. HARPER: I do not see anybody raising 8 their hand or making a comment. MS. FORRESTER: Hearing none, we will conclude 9 10 the workshop. On behalf of the department, I want 11 to thank everyone for participating and sharing your comments with us. Your participation is very 12 helpful during this workshop process. 13 You may provide written comments to us. 14 15 Please bear in mind that they do become part of the public record. We ask that any written comments be 16 17 provided to us by close of business on November 30th, 2023. 18 19 You may send those comments by e-mail to 20 DORPTO@Floridarevenue.com; or, mail your comments 21 to Property Tax Oversight, Florida Department of Revenue, PO Box 3000, Tallahassee, Florida 32315-2.2 23 3000. This concludes the workshop. 24 Thank you. 25 (Thereupon, the workshop was concluded at 10:31 a.m.)

1	Page 22 CERTIFICATE OF REPORTER
2	STATE OF FLORIDA
3	COUNTY OF POLK
4	
5	I, Jennifer Cope, Court Reporter, certify that I
6	was authorized to and did report the Department of Revenue
7	PTO Rule meeting; and that the transcript is a true and
8	correct record of my notes.
9	I further certify that I am not a relative,
10	employee, attorney, or counsel of any of the parties, nor
11	am I a relative or employee of any of the parties
12	attorneys or counsel connected with the action, nor am I
13	financially interested in the action.
14	Dated this 18th day of December 2023.
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17	Ernefer Cope
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19	Jennifer Cope, Court Reporter
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